

# Local Market Update for November 2016

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE  
ASSOCIATION OF REALTORS®

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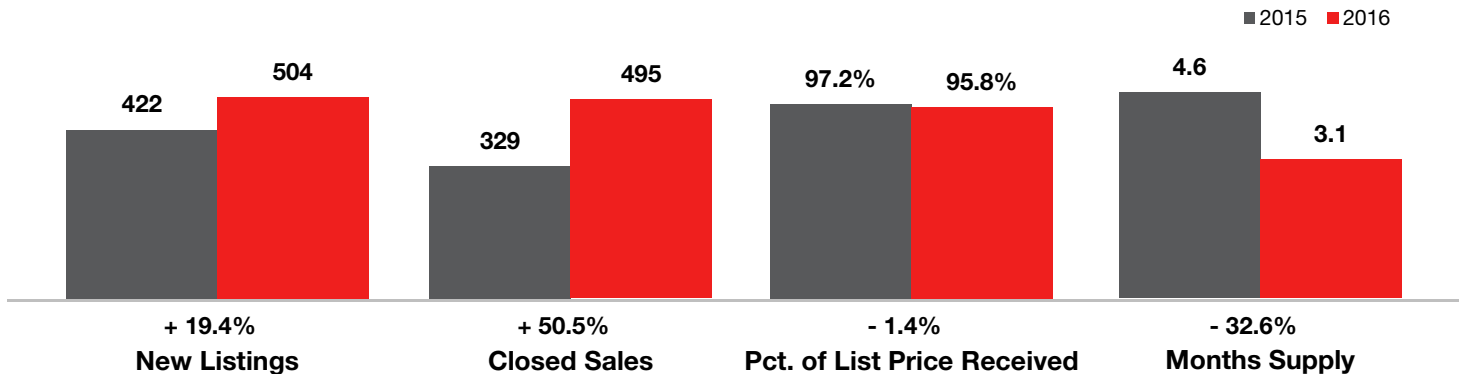


## East Baton Rouge Parish

Key Metrics	November			Year to Date		
	2015	2016	Percent Change	Thru 11-2015	Thru 11-2016	Percent Change
New Listings	422	504	+ 19.4%	6,822	7,143	+ 4.7%
Pending Sales	334	473	+ 41.6%	5,008	5,671	+ 13.2%
Closed Sales	329	495	+ 50.5%	4,884	5,350	+ 9.5%
Median Sales Price*	\$186,500	\$175,000	- 6.2%	\$192,000	\$194,000	+ 1.0%
Percent of List Price Received*	97.2%	95.8%	- 1.4%	97.1%	97.2%	+ 0.1%
Days on Market Until Sale	72	53	- 26.4%	79	70	- 11.4%
Inventory of Homes for Sale	2,054	1,566	- 23.8%	--	--	--
Months Supply of Inventory	4.6	3.1	- 32.6%	--	--	--

\* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

### November



### Historical Median Sales Price Rolling 12-Month Calculation

