

Local Market Update for March 2013

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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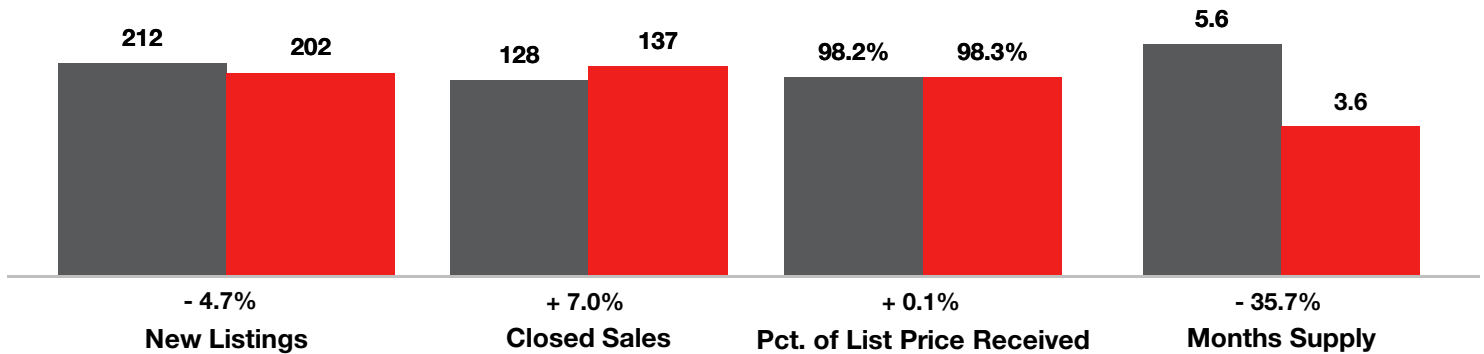
Ascension

Key Metrics	March			Year to Date		
	2012	2013	Percent Change	Thru 3-2012	Thru 3-2013	Percent Change
New Listings	212	202	- 4.7%	2,095	2,045	- 2.4%
Closed Sales	128	137	+ 7.0%	1,349	1,442	+ 6.9%
Median Sales Price*	\$185,000	\$186,000	+ 0.5%	\$185,000	\$184,950	- 0.0%
Percent of List Price Received*	98.2%	98.3%	+ 0.1%	97.9%	98.1%	+ 0.2%
Days on Market Until Sale	86	79	- 8.1%	95	92	- 3.2%
Inventory of Homes for Sale	667	477	- 28.5%	--	--	--
Months Supply of Inventory	5.6	3.6	- 35.7%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

March

■ 2012 ■ 2013



Historical Median Sales Price Rolling 12-Month Calculation

All MLS —
Ascension —

