

Local Market Update for March 2013

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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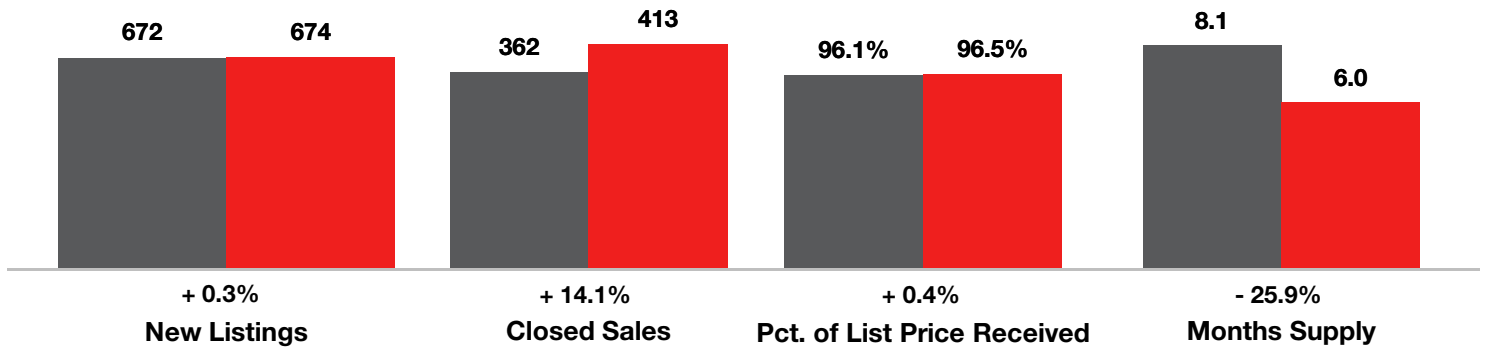
East Baton Rouge

Key Metrics	March			Year to Date		
	2012	2013	Percent Change	Thru 3-2012	Thru 3-2013	Percent Change
New Listings	672	674	+ 0.3%	6,694	7,067	+ 5.6%
Closed Sales	362	413	+ 14.1%	3,676	4,249	+ 15.6%
Median Sales Price*	\$162,000	\$172,000	+ 6.2%	\$167,000	\$172,000	+ 3.0%
Percent of List Price Received*	96.1%	96.5%	+ 0.4%	96.0%	96.4%	+ 0.4%
Days on Market Until Sale	104	91	- 12.5%	104	93	- 10.6%
Inventory of Homes for Sale	2,569	2,266	- 11.8%	--	--	--
Months Supply of Inventory	8.1	6.0	- 25.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. Note: Activity for one month can sometimes look extreme due to small sample size.

March

■ 2012 ■ 2013



Historical Median Sales Price Rolling 12-Month Calculation

— All MLS —

— East Baton Rouge —

