

Local Market Update for October 2018

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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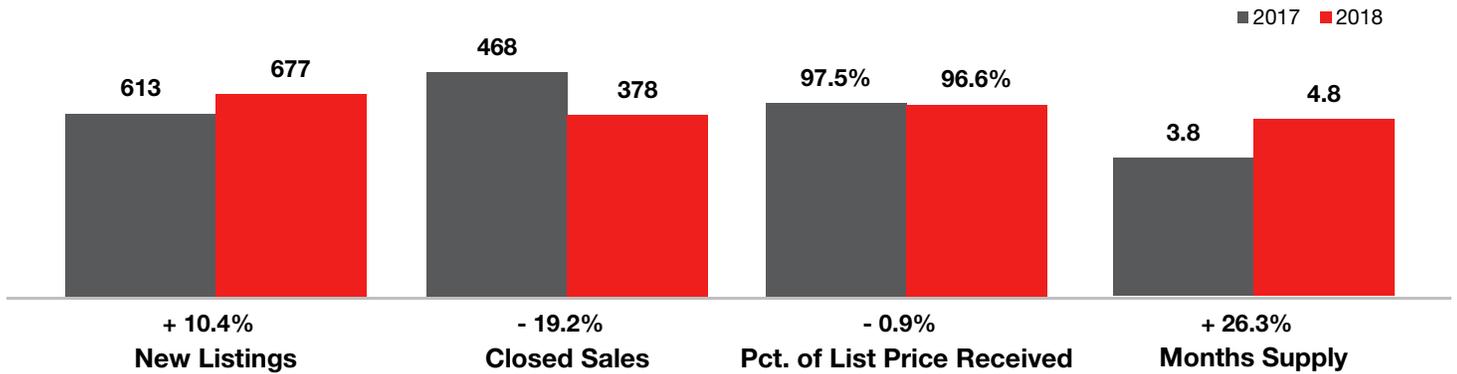


East Baton Rouge Parish

Key Metrics	October			Year to Date		
	2017	2018	Percent Change	Thru 10-2017	Thru 10-2018	Percent Change
New Listings	613	677	+ 10.4%	6,999	7,304	+ 4.4%
Pending Sales	461	412	- 10.6%	5,237	5,009	- 4.4%
Closed Sales	468	378	- 19.2%	5,225	4,845	- 7.3%
Median Sales Price*	\$197,900	\$196,000	- 1.0%	\$189,950	\$199,900	+ 5.2%
Percent of List Price Received*	97.5%	96.6%	- 0.9%	97.2%	97.3%	+ 0.1%
Days on Market Until Sale	55	69	+ 25.5%	55	63	+ 14.5%
Inventory of Homes for Sale	1,900	2,279	+ 19.9%	--	--	--
Months Supply of Inventory	3.8	4.8	+ 26.3%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

October



Historical Median Sales Price Rolling 12-Month Calculation

