

Local Market Update for December 2018

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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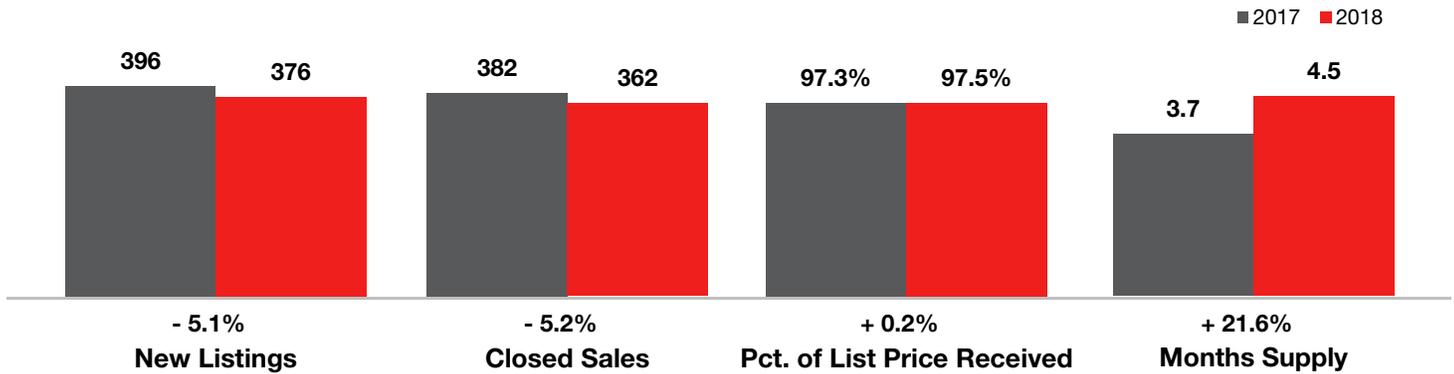


East Baton Rouge Parish

Key Metrics	December			Year to Date		
	2017	2018	Percent Change	Thru 12-2017	Thru 12-2018	Percent Change
New Listings	396	376	- 5.1%	7,907	8,240	+ 4.2%
Pending Sales	303	325	+ 7.3%	5,933	5,669	- 4.4%
Closed Sales	382	362	- 5.2%	6,058	5,629	- 7.1%
Median Sales Price*	\$208,150	\$203,250	- 2.4%	\$190,000	\$199,900	+ 5.2%
Percent of List Price Received*	97.3%	97.5%	+ 0.2%	97.2%	97.3%	+ 0.1%
Days on Market Until Sale	68	75	+ 10.3%	56	64	+ 14.3%
Inventory of Homes for Sale	1,809	2,134	+ 18.0%	--	--	--
Months Supply of Inventory	3.7	4.5	+ 21.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

December



Historical Median Sales Price

Rolling 12-Month Calculation

All MLS —
East Baton Rouge Parish —

