

Local Market Update for September 2018

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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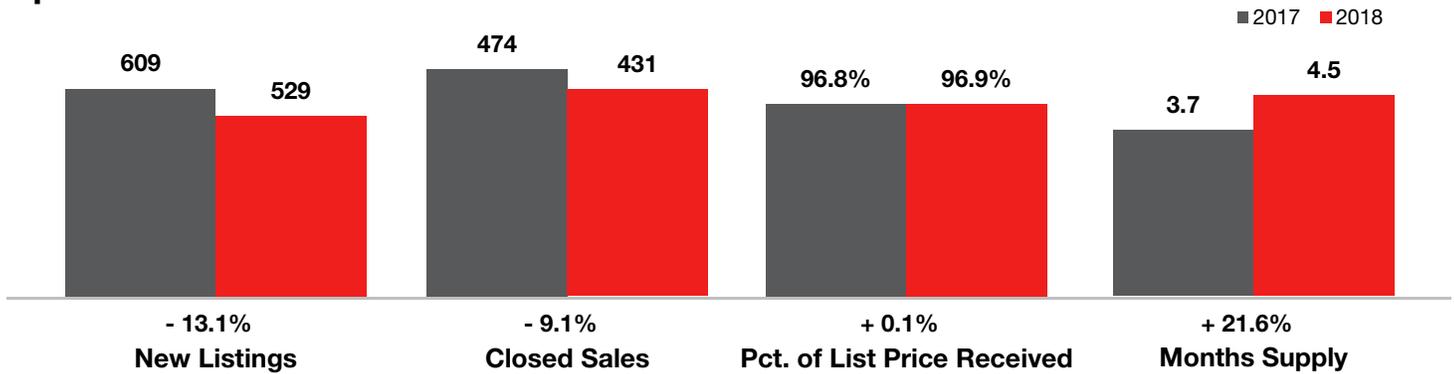


East Baton Rouge Parish

Key Metrics	September			Year to Date		
	2017	2018	Percent Change	Thru 9-2017	Thru 9-2018	Percent Change
New Listings	609	529	- 13.1%	6,386	6,614	+ 3.6%
Pending Sales	422	417	- 1.2%	4,776	4,623	- 3.2%
Closed Sales	474	431	- 9.1%	4,756	4,444	- 6.6%
Median Sales Price*	\$205,000	\$208,950	+ 1.9%	\$189,900	\$199,900	+ 5.3%
Percent of List Price Received*	96.8%	96.9%	+ 0.1%	97.1%	97.3%	+ 0.2%
Days on Market Until Sale	56	63	+ 12.5%	55	63	+ 14.5%
Inventory of Homes for Sale	1,923	2,190	+ 13.9%	--	--	--
Months Supply of Inventory	3.7	4.5	+ 21.6%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

September



Historical Median Sales Price

Rolling 12-Month Calculation

All MLS —
East Baton Rouge Parish —

