

Local Market Update for March 2019

A Research Tool Provided by the Greater Baton Rouge Association of REALTORS®



THE GREATER BATON ROUGE
ASSOCIATION OF REALTORS®

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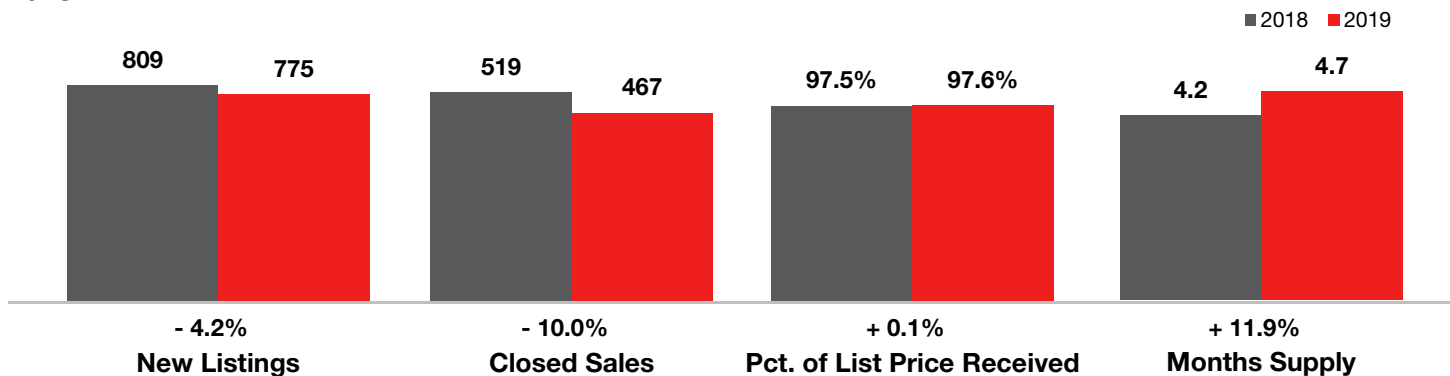


East Baton Rouge Parish

Key Metrics	March			Year to Date		
	2018	2019	Percent Change	Thru 3-2018	Thru 3-2019	Percent Change
New Listings	809	775	- 4.2%	2,100	2,139	+ 1.9%
Pending Sales	588	581	- 1.2%	1,441	1,491	+ 3.5%
Closed Sales	519	467	- 10.0%	1,222	1,146	- 6.2%
Median Sales Price*	\$190,750	\$198,500	+ 4.1%	\$190,000	\$195,000	+ 2.6%
Percent of List Price Received*	97.5%	97.6%	+ 0.1%	97.1%	97.3%	+ 0.2%
Days on Market Until Sale	72	80	+ 11.1%	69	75	+ 8.7%
Inventory of Homes for Sale	2,002	2,223	+ 11.0%	--	--	--
Months Supply of Inventory	4.2	4.7	+ 11.9%	--	--	--

* Does not account for seller concessions and/or down payment assistance. | Activity for one month can sometimes look extreme due to small sample size.

March



Historical Median Sales Price

Rolling 12-Month Calculation

